



PRESS RELEASE

03/12/2018

Works meeting of the Wasserburg dairy: “MEGGLE’s products and employees represent the best possible quality!”



It is just an intrinsic part of the MEGGLE dairy: the works meeting is held every year right before the festive period and gives the works council, supervisory board and Board an opportunity to not only summarise what has gone on over the past financial year, but also look to the future. Other highlights on the agenda were the long-service awards presented to certain employees and the trainee graduation ceremony overseen by Toni and Marina Meggle.

In 2018 as in previous years, it again fell to Robert Janjanin to welcome everyone and act as host for the afternoon in Kalteneck (in the Albaching district). In his speech, the Chairman of the works council praised this year’s speedy collective bargaining process. He stressed the experience and loyalty of MEGGLE’s employees too, but also said that the team spirit so typical of the company would be much needed going forward in order to achieve their long-term goals.

“We are moving in the right direction – up!” These were the optimistic words Toni Meggle, owner and Chairman of the supervisory board, used to open his report. He thanked the dairy’s staff for their loyalty and dedication. “You have a really diverse range of skills that add



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up to an impressive whole, which instills me with great confidence. I would like to ask you to continue giving your personal commitment to our company,” said Toni Meggle.

Matthias Oettel, CEO for Consumer Products, reflected on 2018 from the point of view of the company management team. With results that are much better than expected, MEGGLE is going to exceed its targets. “That is down to you. Thank you so much for all your efforts,” said an appreciative Matthias Oettel to the assembled workforce.

The company’s performance in the area of dried functional products was again a cause for celebration, building as it did on the good results achieved last year. In future, MEGGLE will be able to keep up this good work through a mixture of “strong customer loyalty, outstanding quality and excellent service”.

Despite stiff competition, things are moving in the right direction again over at Consumer Products too. Matthias Oettel noted that there was a certain momentum in this business area, which can be felt throughout the MEGGLE Group too: “We are delighted to be seeing very positive signs at our Eastern European locations in particular.” Although ever-fluctuating commodity prices still present the dairy with a challenge, MEGGLE has managed to get this situation under control by modifying its business model.

MEGGLE will face the market with a revised range of products in the coming financial year. For example, Hollandaise Sauce will return to supermarket shelves in the spring of 2019. New concepts devised by the MEGGLE Group will reach customers faster and in a more targeted manner, with the aim of strengthening the brand in a way that really lasts. This is also one of the objectives of the company’s long-term strategic direction.

Matthias Oettel gave the employees gathered before him some more words of encouragement: “MEGGLE stands for top quality – in its products, but especially in the people who work for the company. We want you to own your responsibilities and take decisions too. The Board is right behind you.”



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An important signal will be sent at the Wasserburg site in 2019, since once again, significant investments are planned for head office. Almost 30 million euros in total will go into modernising the plant. “That will secure the future of the company and of jobs too,” predicted Matthias Oettel.

In his speech Manuel Halbmeier, Secretary of the Gewerkschaft Nahrung-Genuss-Gaststätten (the Food, Beverages and Catering Union, or NGG), mentioned how quickly agreement was reached again on the first day of collective bargaining. He also thanked Toni Meggle for his tireless commitment to his employees. “Dedication like that is far from a matter of course.” This statement was greeted by a huge round of applause in the hall.

After the reports had been given, Toni and Marina Meggle honoured those employees celebrating a big anniversary with the company or completing their training in 2018. The biggest cheers were reserved for those who had remained loyal to the MEGGLE dairy for 40 years. Once the reports and awards had all been presented, management treated the entire workforce to dinner.

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About MEGGLE:

MEGGLE has stood for tradition, quality, innovation and continuous investment for over 130 years now. The company was founded as a small cheese factory by Josef Anton Meggle I, close to Wasserburg near Munich. Today MEGGLE is one of the most prestigious manufacturers of dairy products in Europe. MEGGLE brand products are also marketed in North and South America and in the Asian region. The company has approximately 2500 employees, more than 1000 of whom are located in Wasserburg. The MEGGLE-Group produces high quality milk, cheese, cream and yoghurt products, as well as butter, butter specialities and filled baguettes for end consumers and bulk consumers.

Additionally, MEGGLE manufactures lactose and compounds as state-of-the-art special products for the international pharmaceutical and food industry. Always committed to progress, in 2017 MEGGLE achieved revenue of one billion euros. But despite its international success, the firm’s place of origin remains important: MEGGLE head office is still located in the Upper Bavarian town of Wasserburg am Inn.